



# Johnny-Borges BRAGA

With my professional experience which began in 1988, including about five years in call centers in BtoB or BtoC, three years in IT reconditioning, administrative, human resources or journalistic internships, I am a multicultural and multilingual professional, able to adapt perfectly to an international environment. Open-mindedness, perseverance and responsibility define the person I have become throughout my careers.



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[www.Johny.us](http://www.Johny.us)



French nationality law

## Experience

### Customer Service Representative

#### VI2C

Boulogne-Billancourt, Île-de-France, France (2021 to date)

- Real estate development of new property for acquisition in main residence or investment Pinel law or managed residence

### Sedentary Commercial Advisor

#### GACD

9<sup>th</sup> arrondissement of Paris, Île-de-France, France (2021)

- BtoB sales of equipment and consumables in dentistry

### Technical Sales Sedentary Representative

#### SKILLS IN HEALTHCARE FRANCE

Asnières-sur-Seine, Île-de-France, France (2019 - 2021)

- BtoB promotional sales of pharmaceutical and parapharmaceutical products on behalf of several laboratories
- Pharmacovigilance

### Tele advisor

#### ODITY FRANCE,

Rueil-Malmaison, Île-de-France, France (2018 – 2018)+(2007—2009)

- Quality audit / Mystery client: 63,708%
- Marketing: 32,292%
- BtoB information reports based on the quality of Portuguese or Spanish after-sales services for a French car manufacturer

2017-2018: stay abroad

### Commercial (BUYINGS/selling)

#### ECOD'AIR

18<sup>th</sup> arrondissement of Paris 18e, Île-de-France, France (2013 – 2016)

- Importation of depreciated computers purchased via PSA network companies. Fifteen countries covered with exchanges in English, Flemish or Dutch, French, Italian, Norwegian, Portuguese, Swedish or Slovak. Weekly report to the Sales Manager. More than 15000 contacts and up to 100 laptops imported weekly; internal and external collaborations with translators to create tools to overcome language barriers or lack of common idiom (*Ad hoc* actions); prospecting and development of alternative means of transport when not covered by the main partner (at 70% of my time)
- In charge of students associative partnerships: updating of partnerships contracts, prospecting by Internet, emails or telephone, drawing up of quotes, pro forma invoices, term quotes and contracts renewal notifications, renegotiation (at 20% of my time)
- Promotional online sales of reconditioned hardware, power cables, docking stations for laptops or desktops: advertisements creation and updating with technical descriptions, photographic illustrations. Target market setting, receiving orders on eBay. Deliveries with UPS (10% of my time)
- Working reunions. Reports. Sending/receiving emails, fixe and mobile phone calls.
- Other collaborations with agglomeration communities and diocesan Directorates (ad hoc actions)

## Graduations

### ACADEMIC:

Galician philology, language and culture (ILG)

University of Santiago de Compostela

Santiago de Compostela, Galicia, Spain (2011)

Licentiate in Foreign languages, literature and civilizations, Portuguese speciality

+

Licentiate in Didactics of French as a foreign or second language (DFLE/DFSL)

University of Paris III: Sorbonne Nouvelle

5<sup>th</sup> arrondissement of Paris, Île-de-France, France (2008 – 2009)

### PROFESSIONAL:

Management Assistant specialized in Construction

CENTRE NATIONAL DE FORMATION PROFESSIONNELLE

14<sup>th</sup> arrondissement of Paris, Île-de-France, France (2013)

## Languages & Skills

Download in PDF	English	French	Galician	Portuguese	Castilian
Hearing comprehension	C1	C2	C1	C2	C1
Reading comprehension	C1	C2	C1	C2	C1
Oral Interaction	C1	C2	B2	C2	C1
Oral expression	C1	C2	A1	C2	C1
Writing	C1	C2	B2	C2	C1

- Office 365: Access, PivotTable... Teams
- CRM: Salesforce
- Redaction / Translation
- HTML, FTP
- ERP: SAP, EBP
- Fire safety and first aid

## Wage claims & Availability

From 25 000 to 40 537,20 € or more / year & Starting on 19<sup>th</sup> of April 2021 for a non fixed-term contract preferably

## Other skills

- French European driver's license (with personal vehicle)
- Poetic translation